	NORTH YORKS	SHIRE EDUCA Appendix G		ES
	2020-21 REVENU		OUTTURN REP	ORT
BUDGET HEAD	BUDGET Profit(-) Loss(+)	FINAL OUTTURN Profit(-) Loss(+)	VARIANCE Increase (-) / Decrease (+)	COMMENTS
Traded Services Profit / Loss Summary				
Building Cleaning Services	(487)	(521)		Due to the pandemic, the cleaning service picked up a number of additional cleaning requests which have dropped through to an increased outturn. Service capacity was an issue mid year due to
County Caterers Service	(741)	1,101	1,842	teams self isolating and shielding. The lockdown measures have impacted the catering service the most throughout the NYES portfolio. With vastly reduced numbers due to school closures, localised pockets of isolation in the autumn and the prolonged and onoing delivery of remote learning. The reduction in numbers have led to huge diseconomies of scale, the service have heavily relied on the job retention scheme to support front line workers and have funded supplier relief payments of
Grounds Maintenance Service	(28)	139		approx. £170k. Service has also utilised £834k of sales, fees and charges (SFC) support which has been coded below the line into the NYES reserve. A significant amount of overspend in labour and some one off
Health and Safety Service (HandS)	(39)	(114)		items relating to prior year costs have led to a loss. Discussions underway with HOTS to closely monitor the FY21-22 position. Final outturn ahead due to increased workload in Covid
				assessments and also the dissolution of the York schools partnership which was absorbed into the result.
Health and Safety Commercial Energy Traded Service Maintenance and Servicing Scheme	(38) (24) (167)	(133) (14) (167)	0	Variance due to reduced level of sales activity The service continued to operate essential and responsive maintenance throughout the year. The reduced activity will not necessarily impact upon the costs in the long term. Unfulfilled works funded in the year was taken to an earmarked reserve to expense in FY21/22
Property & Facilities	(1,523)	292		expense in 1 121/22
School Improvement Service	(175)	(32)		Traded SEA's spent the earlier part of the year deployed on Covid response. Service moved to virtual delivery where possible to replace lost income on face-to-face consultancy and training. £38k of SFC funding has been claimed and accounted for below the
LA Clerking Service	(36)	(26)		Contract win for Galileo in the year but accounted for on an academic year basis with revenue posted in advance.
Education Psychology & STS	(20)	(4)	16	Income significantly down on budget with issues around capacity and resource. £80k of revenue carried forward due to undelivered
Specialist Careers Service Education & Skills	(230)	36 (26)	36	days purchased.
Financial Management Services	(198)	(215)		Service adapted quickly to the pandemic by gaining client access to systems to ensure support into schools. The shift to a remote delivery model allowed for significant savings in car allowances and venue hire.
Health and Wellbeing Service	(72)	(173)	(101)	The significant volume of work was managed in the short term using overtime leading to significant savings in vacant roles and
HR Advisory Service	(119)	(108)	11	external agency costs. Decline in commissioned work in the year, service profitability has greatly improved throughout the year from earlier forecasts by
Legal Services Traded North Yorkshire Procurement Service	(23) (52)	0 (173)	23	managing cost base. 2 key contracts won in Harrogate and Ryedale
Schools ICT Service	(255)	66	321	School technician service impacted due to access into schools due to lockdown measures. Supply chain issues in the hardware market have been difficult due to significant delays in sourcing and reselling into schools. As a second order effect the the installation and associated support contracts have been lost or displaced.
Training and Learning	(8)	(39)	(31)	The switch to a wholly digital delivery model have generated significant savings in venue hire, travel and refreshments.
Employment Support Service - Traded Professional Support Services	(139) (866)	(132) (774)	7	
	(2,619)	(508)		Variance offset with £872k of SFC funding coded into the NYES reserves
Insurances Balance of Risks Insurance Services Staff Absence Scheme	- - -	- - -		
Control Traded Establishers and	-	(00.1)	-	Commercial challes as a start CO to letter (f. 1. 11. 0075)
Central Traded Establishment	1,337	(661)		Commercial challenge not met, £2m delta offset with £872k of SFC funding, net impact of £1.13m adverse to budget
North Yorkshire Education Solutions (NYES)	1,283	1,169		As with other areas, cost savings from direct sales and marketing activity reduced in the year, vacancies managed and furlough used when appropriate
REVISED TOTAL	-	-	-	